

2008 NAPIA/MAPIA INSURANCE SEMINAR

FRIDAY, OCTOBER 24

7:45 am – 8:30 am
Registration, Continental
Breakfast & Exhibits

8:30 am – 12 noon
Seminar Program

12:00 noon – 1:00 pm
Lunch

1:00 pm – 3:00 pm
Seminar Program

SEMINAR LOCATION

Royal Sonesta Hotel Boston
40 Edwin Land Boulevard
Cambridge, MA 02142
Ph: 617-806-4200
Fx: 617-806-4232
www.sonesta.com/boston

REGISTRATION FEES

By September 23

Member - \$250 / Non-Member - \$290

After September 23

Member - \$275 / Non-Member - \$315

ROOM RESERVATIONS

Call the Royal Sonesta Hotel at
617-806-4200 and ask for the
NAPIA group rate of \$269

*September 23 is the deadline
for room reservations*

2008 NAPIA/MAPIA INSURANCE SEMINAR

Sponsored by: National Association of Public Insurance Adjusters and
Massachusetts Association of Public Insurance Adjusters

Presented by: The Merlin Law Group

A team of insurance experts, led by William "Chip" Merlin, Esq., of the Merlin Law Group, will present the following:

- ***The Rules of the Game*** - A Discussion of Regional Rules, Regulations and Requirements
- ***It's How You Play the Game*** - An Ethical Roundtable to Help You Avoid Costly Penalties
- ***Game On*** - Preparing for Your Opponent and Protecting Your Client in the Claims Arena
- ***Delay of Game*** - Specific Case Studies in the Field of Business Interruption
- ***The Perfect Game*** - Best Practices for Measuring the Loss and Reaching a Resolution

Who should attend? This program will be of specific value to public and company adjusters, brokers and other insurance industry professionals. Registration includes all education sessions, materials, lunch, breaks and processing of all approved DOI and SPPA/CPA continuing education credits (*attendees must remain for the entire program to receive credits*).

Complete the form below to register. Enclose a check (made payable to NAPIA) and mail to the address on the form, or fax with full credit card information to NAPIA at 703-433-0369.

Exhibitors Welcome!

The NAPIA/MAPIA Insurance Seminar provides a great opportunity for suppliers of insurance industry products and services. Displays will be open during the morning continental breakfast and at all breaks throughout the day. The exhibitor fee is \$750 (NAPIA & MAPIA members will receive a \$250 discount). The fee includes one complimentary seminar registration.

Check the box below to receive an Exhibitor Registration form.

Please send an Exhibitor Registration form.

INSURANCE SEMINAR REGISTRATION

(please type or print)

Name _____

Company _____

Address _____

City/State/Zip _____

Phone _____

E-mail _____

Additional attendees from your firm:

1) Name _____

2) Name _____

Cancellation Policy By October 3 – 100% Refund
By October 10 – 50% Refund
October 17 – No Refund

NAPIA

21165 Whitfield Place, #105
Potomac Falls, VA 20165

Ph: 703-433-9217 / Fx: 703-433-0369
info@napia.com / www.napia.com

(circle one)



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